

Quarterly portfolio Summary



Sample Income Portfolio

September 30, 2015

| <u>Current Investment Mix:</u> | <u>%</u> | <u>\$</u> | <u>Target</u> |
|--------------------------------|---------------|--------------------|---------------|
| Fixed Income: | 78.54% | \$98,456.23 | 100.00% |
| Growth: | 0.00% | \$0.00 | 0.00% |
| Cash/Cash Equivalents*: | <u>21.46%</u> | <u>\$26,896.97</u> | <u>0.00%</u> |
| Totals: | 100.00% | \$125,353.20 | 100.00% |

| | | | |
|--------------------------|------------|-------------------|-------------|
| Estimated Annual Income: | \$3,901.93 | Preferred Shares: | \$21,589.80 |
| | | % of Portfolio: | 17.22% |

| <u>Bond Maturities:</u> | <u>\$</u> | | |
|-------------------------|-----------|-------------|----------|
| Cash/Cash Equivalents: | \$26,897 | 2019 | \$11,000 |
| 2015 | \$0 | 2020 | \$15,000 |
| 2016 | \$7,500 | 2021 | \$0 |
| 2017 | \$22,000 | 2024 | \$12,000 |
| 2018 | \$6,000 | | |

Stock Market Sector Weightings:

| | |
|--------------------------------------|---------------------|
| Oil/Gas: | 0.00% |
| Financial Services: | 0.00% |
| Mining & Metals: | 0.00% |
| Gold & Precious Metals: | 0.00% |
| Industrial Products: | 0.00% |
| Communications: | 0.00% |
| Pipelines: | 0.00% |
| Utilities: | 0.00% |
| Consumer Staples: | 0.00% |
| Consumer Discretionary: | 0.00% |
| Real Estate: | 0.00% |
| Forestry: | 0.00% |
| Technology: | 0.00% |
| Mutual Funds: | 0.00% |
| Exchange Traded Funds: | 0.00% |
| Inverse ETFs/Short Positions: | <u>0.00%</u> |
| <i>Effective Market Exposure:</i> | 0.00% |

Sample Income Portfolio

30-Sep-2015

| Quantity | Investment's Description | Credit Rating | Average Cost: | Book Value: | Current Price: | Market Value: | Annual Yield(%): | Est. Annual Income: |
|----------|----------------------------------------------------------------------------|---------------|---------------|--------------------|----------------|--------------------|------------------|---------------------|
| \$26,897 | Cash Balance | | \$1.00 | \$26,896.97 | \$1.00 | \$26,896.97 | 0.00% | \$0.00 |
| | <u>Bonds and GICs</u> | | | | | | | |
| \$7,500 | Coastal Comm. CU 2.25% GIC Annual Pay, Matures: 15-Nov-2016 | AAA | \$100.00 | \$7,500.00 | \$100.00 | \$7,500.00 | 2.25% | \$168.75 |
| \$12,000 | General Electric Capital Canada 4.55% Bond, Matures: 17-Jan-2017 | AA(+) | \$100.10 | \$12,012.00 | \$104.15 | \$12,497.40 | 4.53% | \$546.00 |
| \$10,000 | Bank of Nova Scotia 4.10% Bond, Matures: 08-Jun-2017 | AA | \$100.16 | \$10,015.70 | \$104.46 | \$10,446.10 | 4.07% | \$410.00 |
| \$6,000 | TMX Group Limited 3.253% Bond, Matures: 03-Oct-2018 | A (high) | \$100.76 | \$6,045.40 | \$104.08 | \$6,245.04 | 3.10% | \$195.18 |
| \$11,000 | Province of Nova Scotia 4.15% Bond, Matures: 25-Nov-2019 | A (high) | \$99.91 | \$10,990.10 | \$112.67 | \$12,394.14 | 4.16% | \$456.50 |
| \$15,000 | Bell Canada 3.25% Bond, Matures: 17-Jun-2020 | A (low) | \$97.87 | \$14,680.28 | \$103.58 | \$15,536.55 | 3.58% | \$487.50 |
| \$12,000 | Telus Corp. 3.35% Bond, Matures: 01-Apr-2024 | A (low) | \$97.48 | <u>\$11,697.76</u> | \$102.06 | <u>\$12,247.20</u> | 3.67% | <u>\$402.00</u> |
| | <i>Bond and GIC Totals:</i> | | | \$72,941.24 | | \$76,866.43 | 3.65% | \$2,665.93 |

| Quantity | Investment's Description | Credit Rating | Average Cost: | Book Value: | Current Price: | Market Value: | Annual Yield(%): | Est. Annual Income: |
|--------------------------------------------|--------------------------------------------------------------|-----------------|---------------|---------------------|----------------|---------------------|------------------|---------------------|
| <u>Preferred Shares:</u> | | | | | | | | |
| 220 | IGM Financial Inc. 5.90%, Preferred (IGM.PR.B) | Pfd-2 (high) | \$24.10 | \$5,302.00 | \$25.40 | \$5,588.00 | 6.12% | \$324.50 |
| 250 | George Weston Ltd. 5.20%, Preferred (WN.PR.D) | Pfd-3 | \$20.69 | \$5,172.50 | \$22.78 | \$5,695.00 | 6.28% | \$325.00 |
| 210 | Power Corp. 4.60%, Preferred (POW.PR.G) | Pfd-2 (high) | \$24.73 | \$5,193.30 | \$24.38 | \$5,119.80 | 5.66% | \$294.00 |
| 260 | Canadian Utilities Ltd. 4.50%, Preferred (CU.PR.G) | Pfd-2 (high) | \$23.75 | <u>\$6,175.00</u> | \$19.95 | <u>\$5,187.00</u> | 4.74% | <u>\$292.50</u> |
| <i>Preferred Share Totals:</i> | | | | \$21,842.80 | | \$21,589.80 | 5.66% | \$1,236.00 |
| <i>Investment Portfolio Totals:</i> | | | | \$121,681.01 | | \$125,353.20 | 3.21% | \$3,901.93 |

Bond pricing = Bid Price as at the close of the last trading day in the period. Bond data provided by Bondview.

Stock market data = Last trading price for the last trading day in the period. Stock market data provided by QuoteMedia.